

# Prep Your Home for Sale this Spring

TIPS FOR GETTING YOUR HOME MARKET-READY



Spring in Lake Tahoe is a prime time to showcase your home's unique charm and attract eager buyers. With warmer weather melting away winter's remnants, it's the perfect opportunity to freshen up your property inside and out. This checklist will guide you through essential steps to enhance curb appeal, tackle seasonal maintenance, and create an inviting space that stands out in the competitive spring market.

Whether you're nestled among pines or overlooking stunning mountain and sweeping lake views, these tips will help your home make a lasting impression. And winter is the time to make them!

## DECLUTTER AND DEPERSONALIZE

- Remove personal items (photos, memorabilia, etc.) to make the home neutral.
- Organize closets and storage spaces to show off storage potential.
- Remove excess furniture to make rooms feel more spacious.
- Pack away seasonal items to keep storage spaces organized.

## DEEP CLEAN

- Clean all surfaces (floors, countertops, and walls).
- Wash windows inside and out for a bright, clean look.
- Dust and clean light fixtures and vents to freshen the space.
- Steam clean carpets and rugs, and polish hardwood floors.
- Address odors by cleaning pet areas, airing out rooms, and using neutral fresheners.

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## REPAIRS AND MAINTENANCE

- Fix minor repairs (leaky faucets, squeaky doors, loose handles).
- Replace burnedout light bulbs and consider updating fixtures if they are outdated.
- Touch up paint or repaint walls in neutral colors to appeal to more buyers.
- Repair damaged baseboards, molding, and drywall.
- Service HVAC systems to ensure they're in good working order.

## BOOST CURB APPEAL

- Paint or touch up the front door for a welcoming entrance.
- Power wash the exterior, sidewalks, and driveway.
- Update or clean outdoor lighting fixtures.
- Add fresh mulch or flowers to landscaping.

## STAGING FOR VISUAL APPEAL

- Arrange furniture to highlight each room's functionality.
- Add neutral decorative items (throw pillows, blankets, and art) for a modern touch.
- Set up outdoor furniture to showcase usable outdoor space.

## MAXIMIZE LIGHTING

- Replace heavy drapes with lighter options if needed.
- Consider adding extra lamps or light fixtures to brighten dim areas.

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## PAPERWORK AND DISCLOSURES

- Gather important documents (warranties, maintenance records, permits).
- Complete property disclosures required by local laws.

## PHOTOGRAPHY AND MARKETING PREP

- Coordinate with the realtor for professional photos or virtual tours.
- Provide information on upgrades or unique features of the home for listing notes.

## PLAN FOR SHOWINGS AND OPEN HOUSES

- Decide on showing availability and create a schedule with the realtor.
- Arrange for pet accommodations during showings if needed.
- Keep the home in showready condition during the listing period.

**ARE YOU READY TO SELL YOUR TAHOE HOME?**

**CALL SABRINA at 775-354-9745**