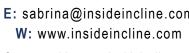


5-Star Zillow Premier Agent ****

RE/MAX° SABRINA BELLECI REALTOR® | INCLINE NEIGHBOR 775.354.9745

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3RD QUARTER | REAL ESTATE REVIEW CHAMPIONSHIP GOLF COURSE

2022 3RD QUARTER SALES TRENDS



TOTAL HOMES SOLD



AVERAGE SOLD PRICE



AVERAGE DAYS ON MARKET



AVERAGE SOLD PRICE TO LIST PRICE RATIO

2

\$2,595,000

75

93.6%

Q3 2021 Total:

Q3 2021 Average:

Q3 2021 Average:

Q3 2021 Average:

2

\$1,760,000

45

93.8%

No Change This Year

47.4% Increase This Year

30 Days More This Year

0.2% Decrease This Year

Dear Future Friends and Neighbors,

These statistics represent the current market trends in your community. For an in-depth analysis on how these trends affect your home's value, call me today at **775.354.9745** for a free consultation.

Data based on listings from IVR MLS from July 1st to September 30th, 2021 and 2022. Information deemed accurate but not guaranteed.

CHAMPIONSHIP GOLF COURSE



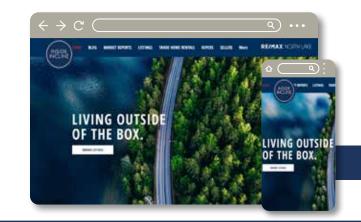


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E: sabrina@insideincline.com W: www.insideincline.com





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If you want to know what your home would sell for in today's market, contact me today at **775.354.9745**.

CHAMPIONSHIP GOLF COURSE

REAL ESTATE MARKET REPORT

HOMES CURRENTLY LISTED

Status	Street Name	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price
Active	Glenrock #56	3	3	1,400	\$725,000
Active	Country Club	5	4	2,900	\$2,445,000
Active	Fairway	5	6	5,400	\$5,325,000

THERE ARE 2 HOMES CURRENTLY PENDING

HOMES RECENTLY SOLD

Status	Address	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price	Sold Price	Sold Date
Sold	485 Country Club	3	4	3,386	\$3,450,000	\$3,450,000	08/17/22
Sold	950 Northwood	5	4	2,724	\$1,995,000	\$1,740,000	08/05/22
Sold	976 Sand Iron	3	2	1,720	\$2,750,000	\$2,500,000	06/17/22
Sold	608 Caddie	4	5	4,492	\$3,600,000	\$3,100,000	04/26/22
Sold	978 Glenrock #36	3	3	1,440	\$805,000	\$800,000	04/05/22
Sold	987 Chip	3	4	3,546	\$2,995,000	\$2,995,000	01/07/22
Sold	950 Fairway Park	3	3	1,440	\$1,550,000	\$1,470,000	11/09/21
Sold	475 Country Club	4	4	4,304	\$3,900,000	\$3,700,000	11/03/21
Sold	513 Catherine	2	2	1,386	\$1,049,000	\$1,050,000	10/08/21
Sold	916 Harold #31	3	2	1,536	\$779,000	\$720,000	09/30/21
Sold	970 Fairway	3	4	3,003	\$2,940,000	\$2,800,000	07/23/21
Sold	967 Fourth Green	5	7	5,948	\$3,975,000	\$4,000,000	06/16/21

and data reported by multiple brokers/agents to the IVR MLS between June 16th, 2021 and October 12th, 2022. Listings and sales may not be those of RE/MAX. The IVR MLS does not guarantee the accuracy of this market report is not intended to solicit properties already listed for sale nor intended to cause a breach of an existing agency relationship. *Estimated square feet rounded down to nearest hundred.



CURRENT ACTIVITY IN CHAMPIONSHIP GOLF COURSE

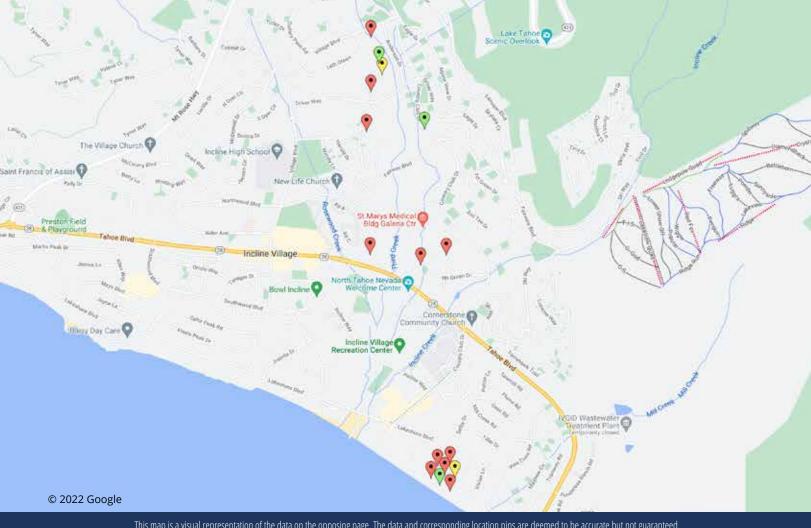
Homes Recently Sold • Active • Pending • Sold

\$2,360,417

Average Sold Price

59

Average Days On Market (Solds)



This map is a visual representation of the data on the opposing page. The data and corresponding location pins are deemed to be accurate but not guaranteed. Some location pins may not be visible and/or updated with the latest location data.



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Premier Agent ****

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Assessment and execution of preparation and repairs that will bring the greatest return.



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Print and digital marketing designed to attract more buyers and offers.



EFFECTIVELY NAVIGATING THE FINE PRINT

Guidance with paperwork to help you avoid costly missteps and make the process easier.



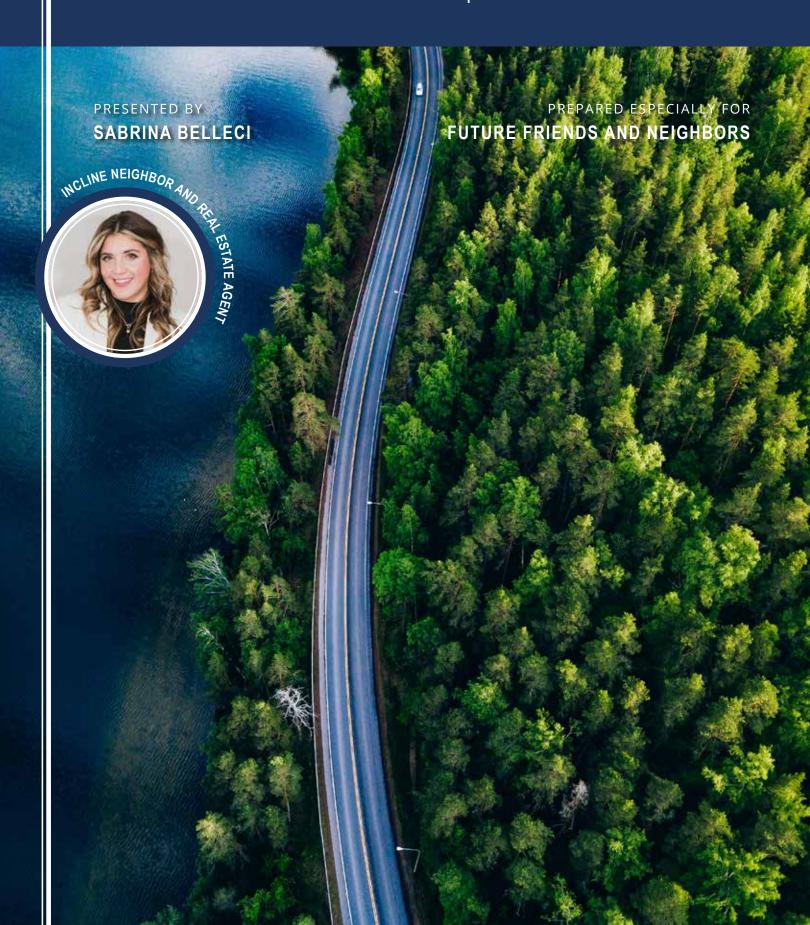
EXPERT NEGOTIATION FOCUSED ON YOUR SUCCESS

Protecting your best interests to ensure you receive the best offer on your home sale.

FUTURE FRIENDS AND NEIGHBORS,

If you're thinking of selling your home, let's assess your home's value and explore what options will maximize your success. Call today!

CRYSTAL BAY



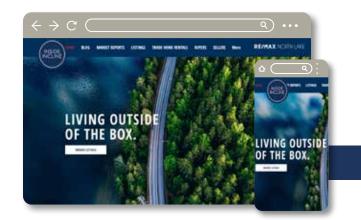


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If you want to know what your home would sell for in today's market, contact me today at **775.354.9745**.

CRYSTAL BAY

REAL ESTATE MARKET REPORT

HOMES CURRENTLY LISTED

Status	Street Name	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price
Active	Tuscarora	3	2	1,800	\$1,998,000
Active	Wassou	3	3	1,700	\$2,995,000
Active	Wassou	3	4	3,700	\$3,000,000
Active	Wassou	4	3	2,300	\$3,995,000
Active	Gonowabie	5	7	5,600	\$28,850,000
Active	Crystal	4	8	9,000	\$29,000,000
Active	Highway #28	8	12	16,200	\$64,500,000

THERE ARE 0 HOMES CURRENTLY PENDING

HOMES RECENTLY SOLD

Statu	is Address	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price	Sold Price	Sold Date
Sold	515 Gonowabie	5	6	3,800	\$5,995,000	\$5,900,000	07/15/22
Sold	232 Wassou	2	2	800	\$699,000	\$700,000	06/13/22
Sold	155 Wassou	4	4	4,200	\$4,995,000	\$5,000,000	04/29/22
Sold	315 Tuscarora	3	3	1,700	\$1,350,000	\$1,200,000	12/03/21
Sold	115 Lakeview	2	3	1,400	\$1,100,000	\$850,000	11/22/21
Sold	24 Crystal	5	7	6,700	\$25,370,594	\$25,370,594	06/25/21
Sold	370 Wassou	3	3	1,900	\$1,925,000	\$2,000,000	06/04/21
Sold	435 Amagosa	2	2	1,600	\$1,349,000	\$1,360,000	04/23/21
Sold	380 Wassou	4	3	2,300	\$2,300,000	\$2,500,000	04/20/21
Sold	580 Gonowabie	4	5	8,600	\$32,500,000	\$31,500,000	01/19/21
Sold	295 Tuscarora	1	2	700	\$1,100,000	\$1,090,000	01/14/21
Sold	355 Gonowabie	3	2	2,000	\$1,985,000	\$1,900,000	12/18/20
Sold	444 Gonowabie	6	7	6,700	\$15,650,000	\$15,450,000	12/04/20
Sold	520 Gonowabie	5	6	4,800	\$7,850,000	\$7,850,000	11/25/20

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CURRENT ACTIVITY IN CRYSTAL BAY

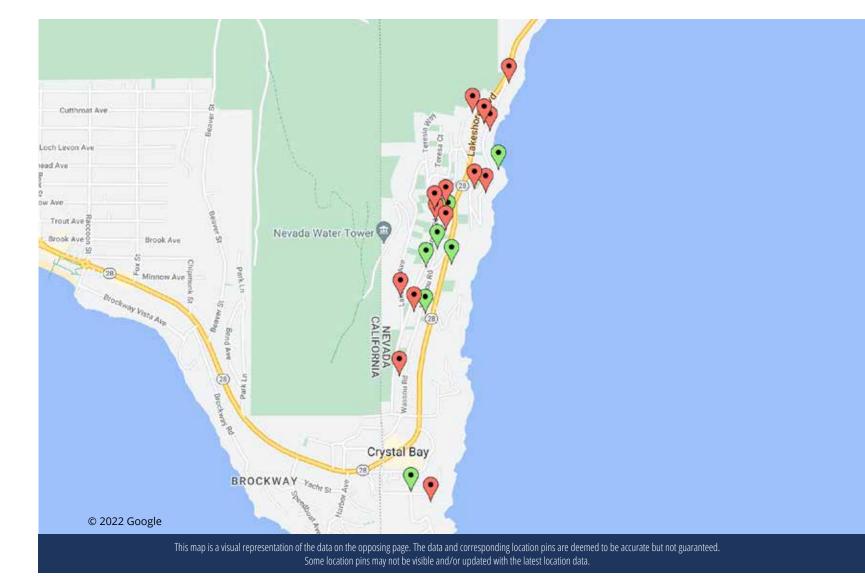
• Active • Pending • Sold

14

Homes Recently Sold \$7,333,614

Average Sold Price

194





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2022 3RD QUARTER SALES TRENDS



TOTAL HOMES SOLD

4



AVERAGE SOLD

PRICE

\$5,462,500

AVERAGE DAYS ON

MARKET

84

AVERAGE SOLD PRICE TO LIST PRICE RATIO

94.4%

Q3 2021 Total:

Q3 2021 Average:

Q3 2021 Average:

Q3 2021 Average:

7

\$3,301,857

67

102.9%

3 Less This Year

65.4% Increase This Year

17 Days More This Year

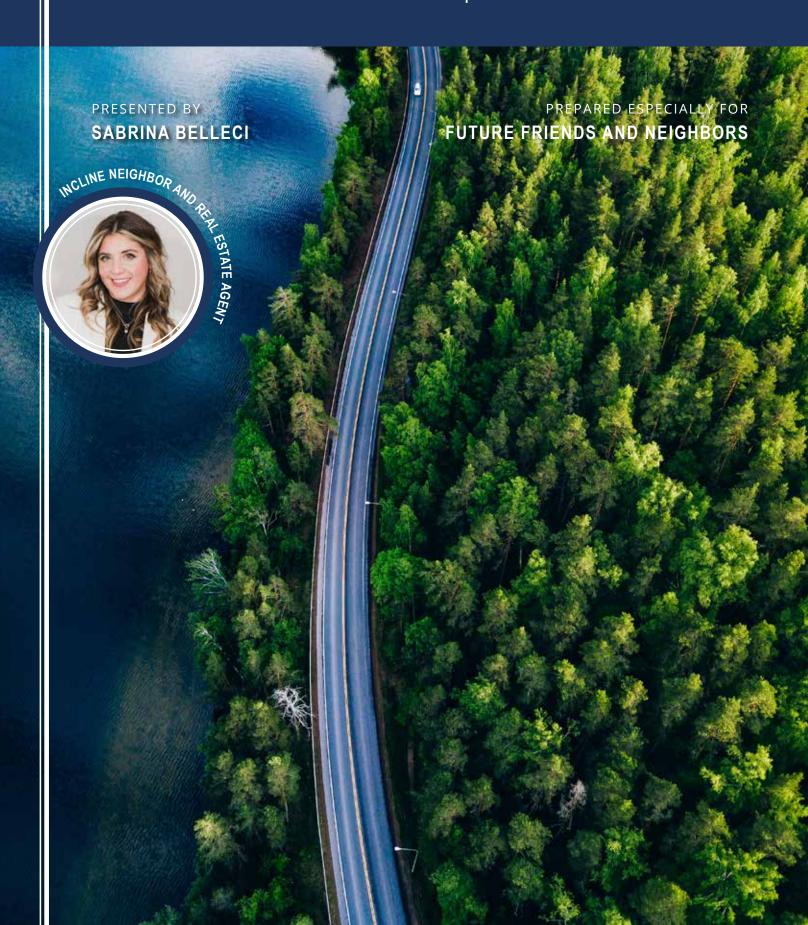
8.5% Decrease This Year

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EAST SLOPE



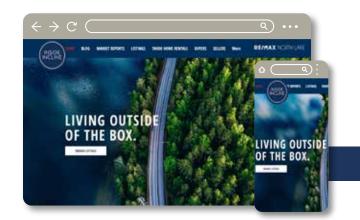


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If you want to know what your home would sell for in today's market, contact me today at **775.354.9745**.

EAST SLOPE

REAL ESTATE MARKET REPORT

HOMES FOR SALE (SHOWING 5 OF 12)

Status	Street Name	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price
Active	Pyrite	6	5	4,600	\$4,595,000
Active	Eagle	4	6	5,500	\$7,995,000
Active	Fairview	5	5	4,600	\$8,750,000
Active	Driver	5	6	6,100	\$10,000,000
Active	Eagle	5	5	5,900	\$10,150,000

THERE ARE 0 HOMES CURRENTLY PENDING

HOMES RECENTLY SOLD

Status	Address	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price	Sold Price	Sold Date
Sold	565 Driver	4	3	2,000	\$1,998,000	\$1,625,000	10/04/22
Sold	635 Fairview	5	4	4,100	\$4,200,000	\$3,900,000	08/23/22
Sold	967 Granite	4	3	2,400	\$1,790,000	\$1,575,000	08/15/22
Sold	551 Alpine View	4	6	4,400	\$9,475,000	\$9,175,000	07/15/22
Sold	715 Burgundy	5	7	5,500	\$7,200,000	\$7,200,000	07/05/22
Sold	760 Eagle	3	3	2,800	\$1,675,000	\$1,634,000	06/30/22
Sold	725 Fairview #5	4	3	2,300	\$2,195,000	\$2,050,000	05/06/22
Sold	477 1st Green	4	4	3,100	\$2,995,000	\$2,650,000	05/06/22
Sold	949 Fairview	4	7	7,300	\$3,500,000	\$4,480,000	05/01/22
Sold	593 Alpine View	6	6	4,800	\$9,390,000	\$10,000,000	04/29/22

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CURRENT ACTIVITY IN EAST SLOPE

• Active • Pending • Sold

\$4,885,167

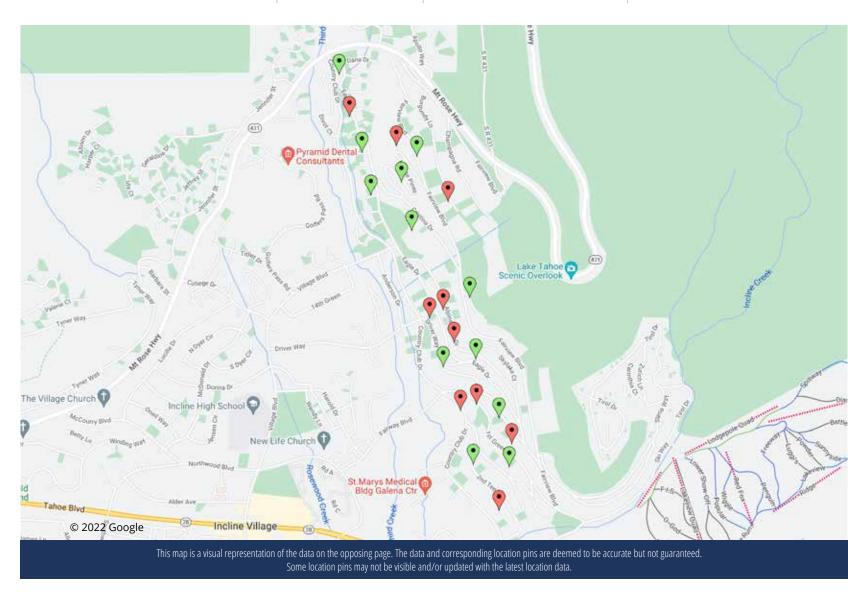
Average Active List Price

10

Homes Recently Sold \$4,428,900

Average Sold Price

107





5-Star Zillow

Premier Agent ****

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2022 3RD QUARTER SALES TRENDS



TOTAL HOMES SOLD



AVERAGE SOLD PRICE



AVERAGE DAYS ON MARKET



AVERAGE SOLD PRICE TO LIST PRICE RATIO

\$1,075,000

62

93.5%

Q3 2021 Total:

Q3 2021 Average:

Q3 2021 Average:

Q3 2021 Average:

3

\$923,333

27

98.5%

2 Less This Year

16.4% Increase This Year

35 Days More This Year

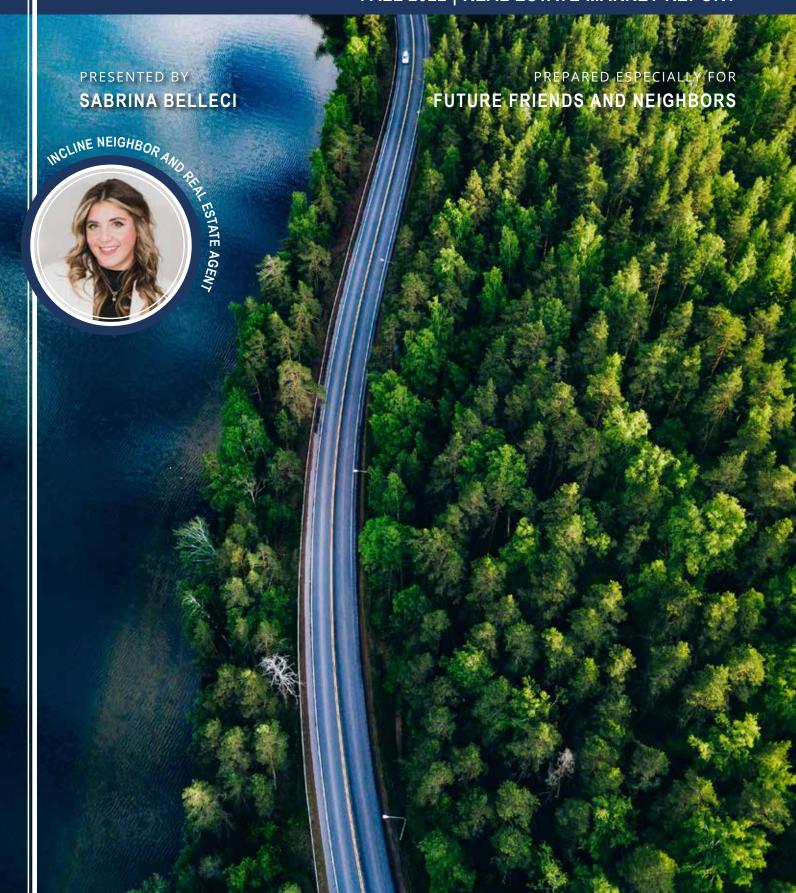
5% Decrease This Year

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McCLOUD CONDOMINIUMS



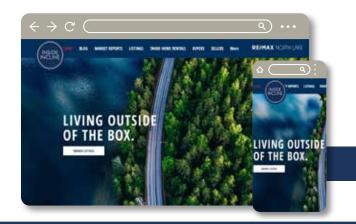


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If you want to know what your condo would sell for in today's market, contact me today at **775.354.9745**.

McCLOUD CONDOMINIUMS

REAL ESTATE MARKET REPORT

CONDOS CURRENTLY LISTED

Status	Street Name	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price
Active	Village #151	2	2	1,000	\$990,000
Active	Village #77	2	2	1,100	\$1,250,000



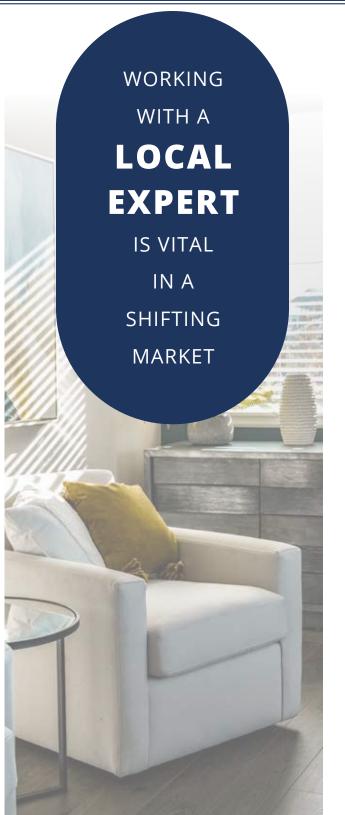
There are 0 condos currently pending. Your McCloud Condominium is in demand. To know what your condo is worth, call me today at 775.354.9745.

CONDOS RECENTLY SOLD

Status	Address	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price	Sold Price	Sold Date
Sold	120 Village #149	2	2	1,000	\$1,150,000	\$1,075,000	08/24/22
Sold	931 Incline #243	2	2	1,000	\$1,090,000	\$1,005,000	06/29/22
Sold	144 Village #91	2	2	1,000	\$998,000	\$998,000	06/23/22
Sold	939 Incline #212	2	2	1,100	\$1,100,000	\$1,100,000	05/20/22
Sold	144 Village #33	2	2	1,300	\$990,000	\$990,000	04/01/22
Sold	170 Village #23	2	2	1,000	\$1,150,000	\$1,150,000	03/30/22
Sold	120 Village #124	2	2	1,100	\$1,050,000	\$1,150,000	03/14/22
Sold	939 Incline #200	2	2	1,000	\$1,015,000	\$1,150,000	03/02/22
Sold	170 Village #17	2	2	1,100	\$949,000	\$945,000	01/24/22
Sold	120 Village #143	2	2	1,000	\$982,500	\$1,080,000	01/10/22

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2022 3RD QUARTER SALES TRENDS



TOTAL HOMES SOLD



AVERAGE SOLD PRICE



AVERAGE DAYS ON MARKET



AVERAGE SOLD PRICE TO LIST PRICE RATIO

5

\$3,005,000

119

91.5%

Q3 2021 Total:

Q3 2021 Average:

Q3 2021 Average:

Q3 2021 Average:

6

\$1,516,333

63

99.0%

1 Less This Year

98.2% Increase This Year

56 Days More This Year

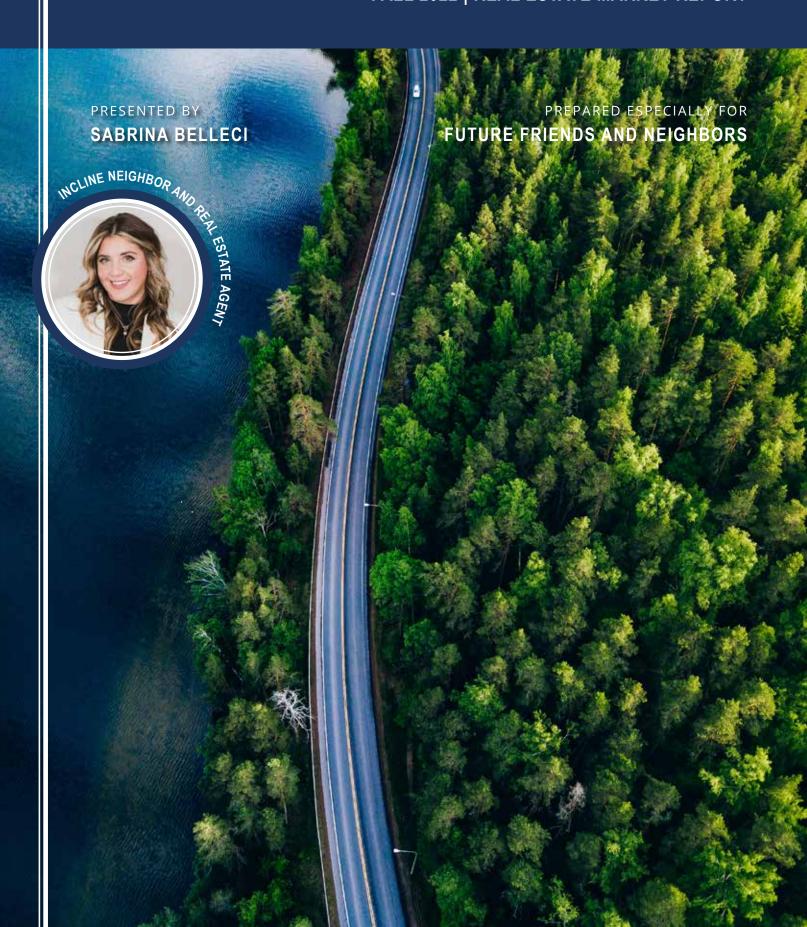
7.5% Decrease This Year

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PONDEROSA



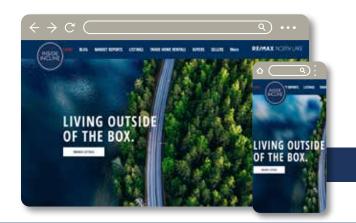


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PONDEROSA

REAL ESTATE MARKET REPORT

HOMES FOR SALE (SHOWING 6 OF 16)

Status	Street Name	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price
Active	Dale	5	5	4,700	\$5,495,000
Active	Tyner	5	6	7,400	\$5,890,000
Active	Dale	4	6	4,900	\$6,500,000
Active	Tyner	4	5	4,000	\$8,000,000
Active	Fallen Leaf	5	5	3,800	\$8,489,000
Active	Alden	5	6	5,400	\$9,750,000

THERE ARE 3 HOMES CURRENTLY PENDING

For more information about available homes call me today at 775.354.9745.

HOMES RECENTLY SOLD

Status	Address	Bedrooms E	Bathrooms	Est. Sq. Ft.*	List Price	Sold Price	Sold Date
Sold	663 Tyner	3	3	3,000	\$2,695,000	\$2,610,000	10/11/22
Sold	558 Valley	3	2	2,200	\$1,695,000	\$1,650,000	10/05/22
Sold	582 Valley	4	3	2,300	\$2,595,000	\$2,225,000	09/30/22
Sold	602 Tyner	5	5	4,900	\$4,200,000	\$3,850,000	09/29/22
Sold	629 Tumbleweed	3	3	2,400	\$2,950,000	\$2,950,000	09/07/22
Sold	586 Rockrose	4	4	3,500	\$3,450,000	\$3,400,000	08/12/22
Sold	593 Rockrose	5	5	3,400	\$3,195,000	\$2,600,000	07/08/22
Sold	547 Sugarpine	6	7	8,300	\$13,000,000	\$11,500,000	06/30/22
Sold	560 Dale	3	4	3,000	\$2,988,000	\$3,000,000	06/15/22
Sold	609 Doeskin	7	6	4,800	\$5,975,000	\$5,975,000	05/20/22

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CURRENT ACTIVITY IN PONDEROSA

• Active • Pending • Sold

\$4,512,563

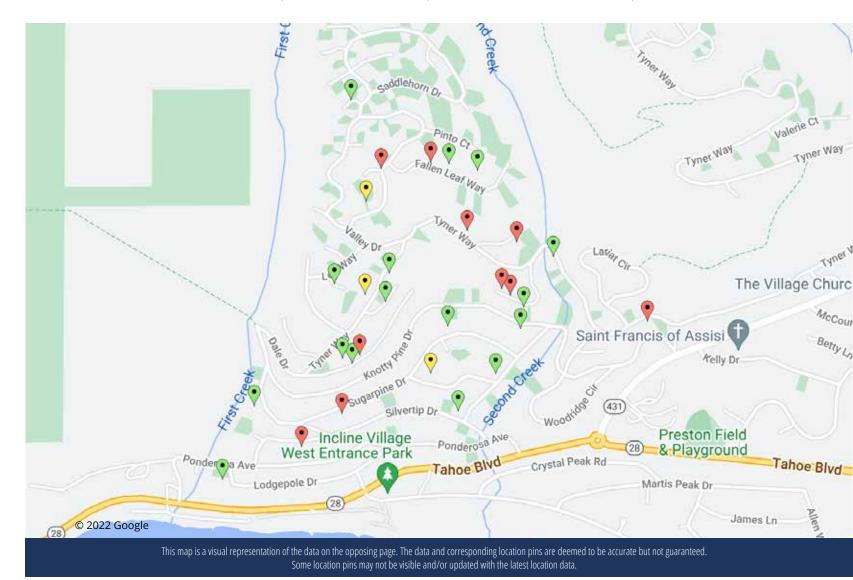
Average Active List Price

10

Homes Recently Sold \$3,976,000

Average Sold Price

129





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Premier Agent

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2022 3RD QUARTER SALES TRENDS



TOTAL HOMES SOLD



AVERAGE SOLD PRICE



AVERAGE DAYS ON MARKET



AVERAGE SOLD PRICE TO LIST PRICE RATIO

4

\$1,822,256

139

95.9%

Q3 2021 Total:

Q3 2021 Average:

Q3 2021 Average:

Q3 2021 Average:

12

\$2,076,667

40

100.2%

8 Less This Year

12.3% Decrease This Year

99 Days More This Year

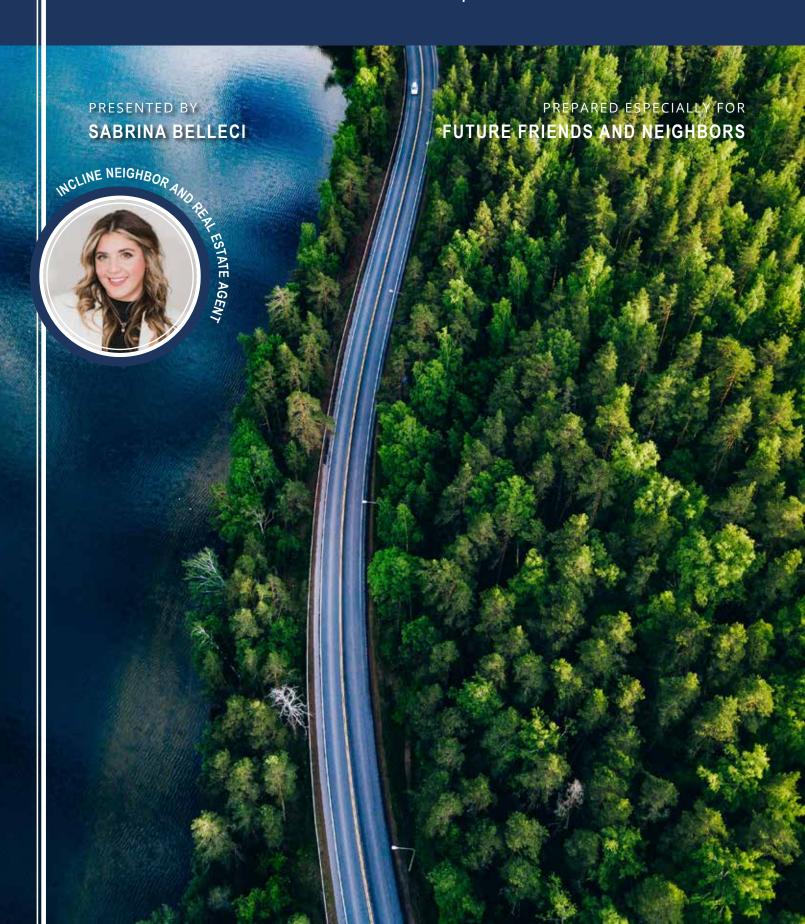
4.3% Decrease This Year

Dear Future Friends and Neighbors,

These statistics represent the current market trends in your community. For an in-depth analysis on how these trends affect your home's value, call me today at **775.354.9745** for a free consultation.

Data based on listings from IVR MLS from July 1st to September 30th, 2021 and 2022. Information deemed accurate but not guaranteed.

THE WOODS





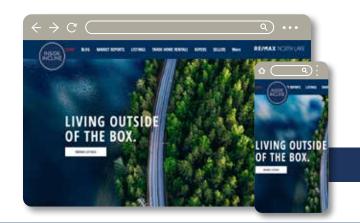
RE/MAX[®] **SABRINA BELLECI**

REALTOR® | INCLINE NEIGHBOR

775.354.9745

E: sabrina@insideincline.com W: www.insideincline.com





Dear Future Friends and Neighbors,

Receive the most accurate assessment of your home's value, provided to you as a complimentary service by Sabrina Belleci, your The Woods real estate specialist. You will not be contacted with any other solicitation.

VISIT WWW.INSIDEINCLINE.COM

If you want to know what your home would sell for in today's market, contact me today at **775.354.9745**.

THE WOODS

REAL ESTATE MARKET REPORT

HOMES FOR SALE (SHOWING 5 OF 7)

Status	Street Name	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price
Active	Rosewood	4	4	2,700	\$2,565,000
Active	Pinion Pine	4	4	2,700	\$2,600,000
Active	Rosewood	4	4	2,700	\$2,600,000
Active	College	5	5	3,900	\$5,000,000
Active	Jensen	5	6	5,500	\$7,188,000

THERE ARE 2 HOMES CURRENTLY PENDING

For more information about available homes, call me today at 775.354.9745.

HOMES RECENTLY SOLD

Status	Address	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price	Sold Price	Sold Date
Sold	793 Mccourry	4	3	2,200	\$1,549,000	\$1,490,000	10/07/22
Sold	824 Oneil	4	3	1,900	\$1,690,000	\$1,632,022	09/20/22
Sold	900 Donna	3	2	1,700	\$1,695,000	\$1,650,000	09/02/22
Sold	761 Rosewood	4	4	2,700	\$2,750,000	\$2,565,000	08/08/22
Sold	727 Lynda	3	2	1,300	\$1,498,000	\$1,442,000	07/13/22
Sold	551 Lucille	3	2	1,600	\$1,690,000	\$1,690,000	05/24/22
Sold	599 Crest #54	3	1	1,100	\$750,000	\$750,000	05/13/22
Sold	735 Betty	5	5	3,800	\$4,500,000	\$4,500,000	04/25/22

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CURRENT ACTIVITY AT THE WOODS

\$3,429,000

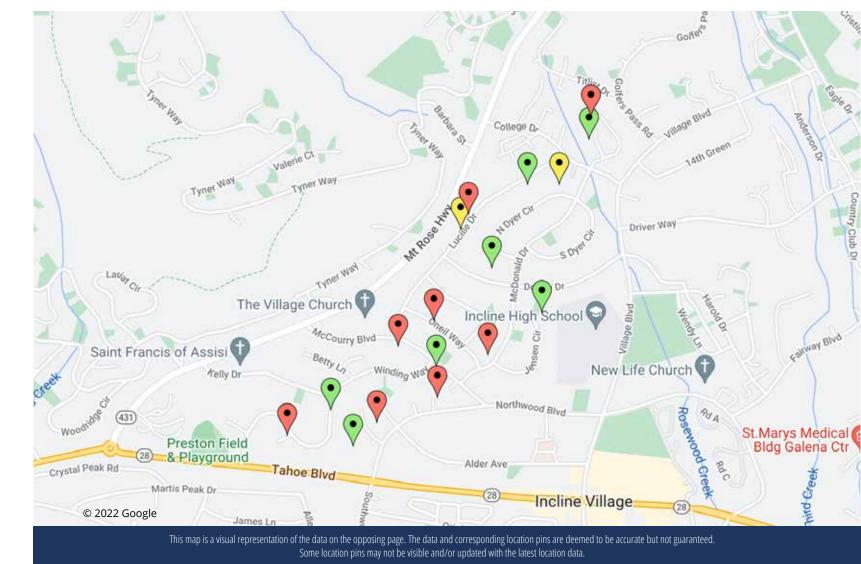
Average Active List Price

Homes Recently Sold \$1,964,878

Average Sold Price

104

• Active • Pending • Sold





5-Star Zillow

Premier Agent

RE/MAX°
SABRINA BELLECI
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923 Tahoe Blvd #101 Incline Village, NV 89451

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2022 3RD QUARTER SALES TRENDS



TOTAL HOMES SOLD



AVERAGE SOLD PRICE



AVERAGE DAYS ON MARKET



AVERAGE SOLD PRICE TO LIST PRICE RATIO

1

\$1,200,000

83

96.0%

Q3 2021 Total:

Q3 2021 Average:

Q3 2021 Average:

Q3 2021 Average:

3

\$1,458,333

47

110.7%

2 Less This Year

17.7% Decrease This Year

36 Days More This Year

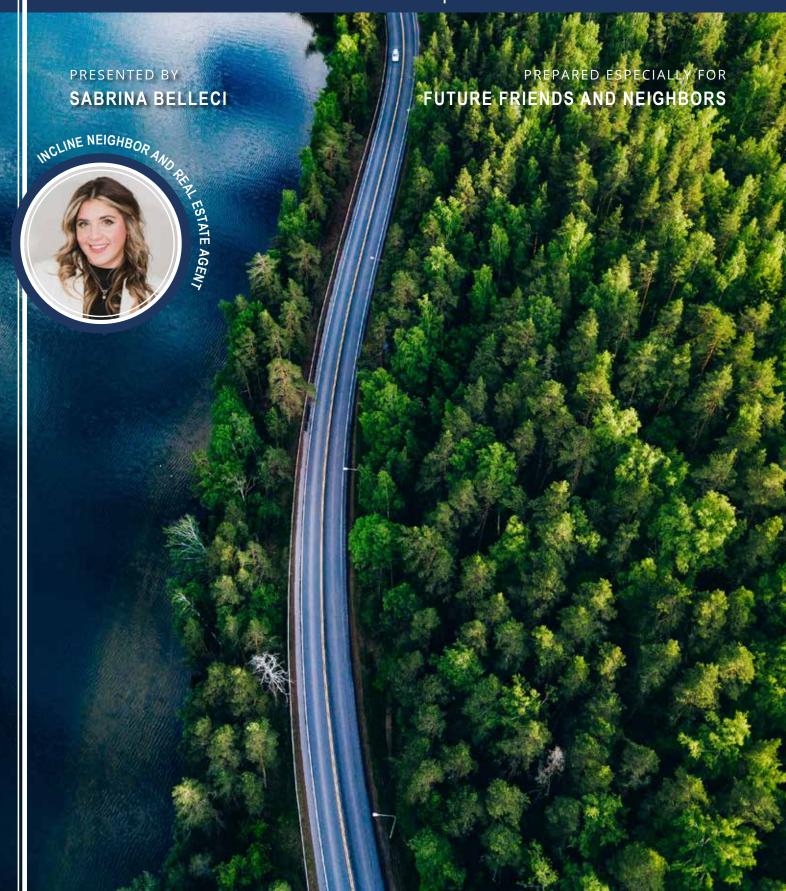
14.7% Decrease This Year

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THIRD CREEK CONDOMINIUMS



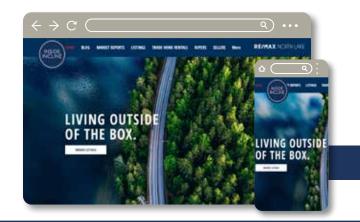


REALTOR® | INCLINE NEIGHBOR

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Dear Future Friends and Neighbors,

Receive the most accurate assessment of your condo's value, provided to you as a complimentary service by Sabrina Belleci, your Third Creek Condominiums real estate specialist. You will not be contacted with any other solicitation.

VISIT WWW.INSIDEINCLINE.COM

If you want to know what your condo would sell for in today's market, contact me today at **775.354.9745**.

THIRD CREEK CONDOMINIUMS

REAL ESTATE MARKET REPORT

CONDOS CURRENTLY LISTED

Status	Street Name	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price
Active	Northwood #129	3	3	1,700	\$1,750,000
Active	Northwood #19	3	3	2,500	\$2,100,000
Active	Northwood #59	3	3	2,400	\$2,490,000



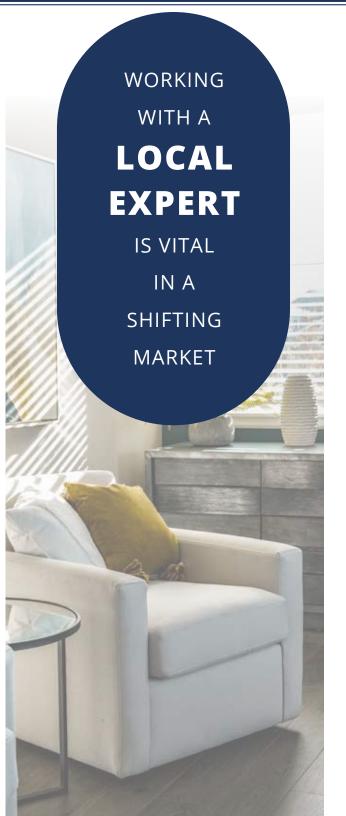
There is 1 condo currently pending. Your Third Creek Condominium is in demand. To know what your condo is worth, call me today at 775.354.9745.

CONDOS RECENTLY SOLD

Status	Address	Bedrooms	Bathrooms	Est. Sq. Ft.*	List Price	Sold Price	Sold Date
Sold	929 Northwood #86	2	3	1,500	\$1,250,000	\$1,200,000	09/30/22
Sold	929 Northwood #120	3	3	1,700	\$1,750,000	\$1,750,000	06/15/22
Sold	929 Northwood #16	4	5	2,900	\$2,500,000	\$2,350,000	06/07/22
Sold	929 Northwood #45	2	2	1,700	\$1,749,000	\$1,700,000	05/23/22
Sold	929 Northwood #64	4	4	2,900	\$2,950,000	\$2,950,000	04/26/22
Sold	933 Northwood #8	4	4	3,300	\$2,550,000	\$2,300,000	04/08/22
Sold	929 Northwood #121	3	3	1,700	\$1,750,000	\$1,900,000	01/14/22
Sold	933 Northwood #4	3	3	2,800	\$2,900,000	\$2,500,000	01/14/22
Sold	929 Northwood #147	3	3	1,800	\$1,725,000	\$1,800,000	12/02/21

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RESOURCES TO MAKE YOUR HOME STAND OUT

Assessment and execution of preparation and repairs that will bring the greatest return.



STRATEGIC MARKETING TO **REACH SERIOUS BUYERS**

Print and digital marketing designed to attract more buyers and offers.



EFFECTIVELY NAVIGATING THE FINE PRINT

Guidance with paperwork to help you avoid costly missteps and make the process easier.



EXPERT NEGOTIATION FOCUSED ON YOUR SUCCESS

Protecting your best interests to ensure you receive the best offer on your home sale.

FUTURE FRIENDS AND NEIGHBORS.

If you're thinking of selling your home, let's assess your home's value and explore what options will maximize your success. Call today!